



USDF
Region 9

Arkansas, Louisiana,
Mississippi, Oklahoma,
and Texas

Region 9
FY20
Financials
YE 3/31/20

Region 9 FY20 Overall Financial Status

- **FY20 Region 9 Results – Total**

- Income **\$21,970.68**
- Expense **\$16,794.03**
- Net Income **\$ 5,176.65**

- **FY20 Region 9 Results without FEI JR/YR**

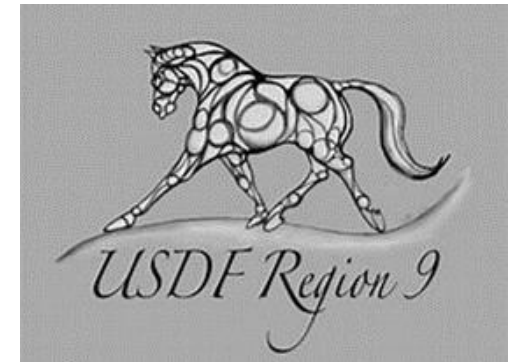
- Income **\$10,239.43**
- Expense **\$ 7,422.64**
- Profit **\$ 2,816.79**

- **NAYC FY20**

- Income **\$ 11,731.25**
- Expense **\$ 9,371.39**
- Profit **\$ 2,359.86**

- **Region 9 Balance Sheet**

- Retained Earnings increased **\$4,594**
- Net Income increased - **\$581.26**
- Total Assets - **\$81,192.25 – Increase \$5,176.65**



FY20 Income Statement Detail



- **Omnibus**

- Income \$ 8,245.00
- Expense \$ 1,618.24
- Profit \$ 6,627.76

- Omnibus profit in FY20 increased \$559.26

- **T-Shirts**

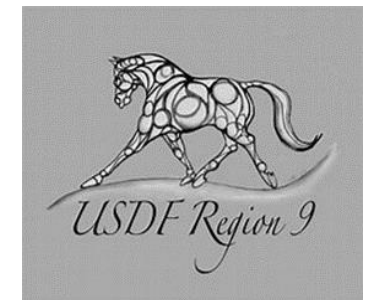
- Income \$ 1,031.00
- Expense \$ 662.70
- Profit \$ 368.30



- T-shirt income decreased \$336 from the previous year.
- T-shirt profit decreased \$400.14 due to decreased income and a slight increase in T-shirt costs

- **Emergency Fund**

- Transferring \$331.34 (5%) of FY19 Omnibus Profit to Emergency Fund in FY20 per Region 9 Policy
 - Omnibus Profit - \$6,626.76
 - 5% = \$331.34



Region 9 FY20 Income Statement Comparison FY19/FY20

Income Breakdown - \$21,970.68

- Total Income increased \$5,627.83
- NAYC income increased by 5,438.99
- Omnibus income increased by 585.00
- T-Shirt Income decreased by \$336

Expense Breakdown - \$16,794.03

- Expenses increased by \$5,046
- Omnibus increased by \$26.74
- General decreased by \$1,257.21
- NAYR increased by 8,180.99

Profit - \$5046

- Total Region Profit Increased by \$581.925

Income	2019	2020	Variance
Bee Pape Scholarship	\$0	\$0	\$0
Regional Website	\$0	\$0	\$0
FEI JR YR	6,292.26	11,731.25	\$5,438.99
Education	408.00	864.00	\$456
General	1,367.00	1,031.00	(\$336)
Grants	500.00	0.00	(\$500)
Youth		0.00	
Omnibus	7,660.00	8,245.00	\$585.00
Interest	115.59	99.43	(\$16.16)
Total Income	16,342.85	21,970.68	\$5,627.83
Expense			
Bee Pape Scholarship	0.00	0.00	\$0
Regional Website	0.00	95.40	\$95
FEI JR YR	1,190.40	9,371.39	\$8,180.99
Education	2,500.00	1,000.00	(\$1,500)
General	5,966.21	4,709.00	(\$1,257.21)
Grants	500.00	0.00	(\$500)
Youth	0.00	0.00	\$0.00
Omnibus	1,591.50	1,618.24	\$26.74
Total Expense	11,748.11	16,794.03	\$5,046
Net Income	4,594.74	5,176.65	\$581.91

FY20 Income Statement Detail (cont)

General Expense



- **General Expense Total** \$ 4,709.00
 - **Detail**
 - Travel \$ 3,575.30
 - T-Shirts \$ 617.70
 - Regional Website \$ 516.00
 - Credit card fees in Omnibus acct this year

- **Education**
 - Income - \$864.00 - Summer Silent Auction
 - Expense – \$1000
 - \$ 500 – Central Texas Dressage Society
 - \$ 500 April Symposium T Haurig

- **Omnibus**
 - Income - \$8,245
 - Expense - \$1,618.24
 - Credit Card Fees - \$ 56.55
 - Printing \$1,166.00
 - Mailing \$ 45.69
 - USDF Test \$ 350.00

General Expense	FY19	FY20	Difference
Travel	\$ 4,774.26	\$ 3,575.30	(\$1,198.96)
T-Shirts	\$ 598.60	\$ 617.70	\$19.10
Donation - Hurricane Harvey	\$ 463.60	\$ -	(\$463.60)
Credit Card Fees	\$ 34.35		#VALUE!
Regional Website	\$ 95.40	\$ 516.00	\$420.60
Plaque	\$ -	\$ -	\$0.00
Summer Mtg	\$ -	\$ -	\$0.00
	\$ 5,966.21	\$ 4,709.00	(\$1,257.21)

FY20 Balance Sheet Region 9



USDF Region 9			
Balance Sheet - FY19/FY20 Comparison			
Assets			
Checking/Savings	3/31/2019	3/31/2020	Change
Emergency fund	\$9,960.67	\$9,960.67	\$0.00
GMO Travel Grant	\$3,000.00	\$3,000.00	0
Regional Website	\$1,375.80	\$1,280.40	(\$95.40)
FEI JR YR	\$13,965.10	\$16,324.96	\$2,359.86
Education	\$571.32	\$3,435.32	\$2,864.00
General	\$1,206.76	\$5,627.19	\$4,420.43
Youth	\$2,500.59	\$2,500.59	\$0.00
Omnibus	\$43,436.36	\$39,063.12	(\$4,373.24)
Total Assets	\$76,015.60	\$81,192.25	\$5,176.65
Liabilities and Equities			
Equity			
Retained Earnings	\$71,420.86	\$76,015.60	\$4,594.74
Net Income	\$4,594.74	\$5,176.00	\$581.26
Total Equity	\$76,015.60	\$81,192.25	\$5,176.65
Total Liabilities and Equity	\$76,015.60	\$81,192.25	\$5,176.65

Region 9 Balance Sheet

- Retained Earnings ↑ \$4,594
- Net Income ↑ \$ 581.26
- Total Assets - **\$81,192.25**
↑ **\$5,176.65**



Questions?
Thank you!